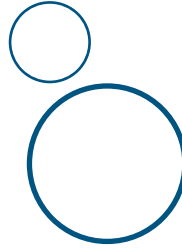




Look inside



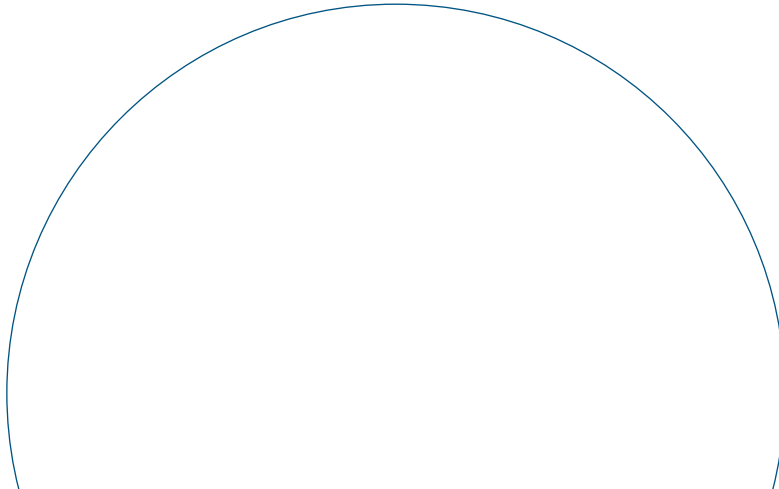
FOOD STORAGE EQUIPEMENT



eptarefrigeration

Our refrigerated cabinets are highly advanced and sustainable, offering unbeatable reliability when it comes to keeping up with the latest market trends in the food and beverage sector.

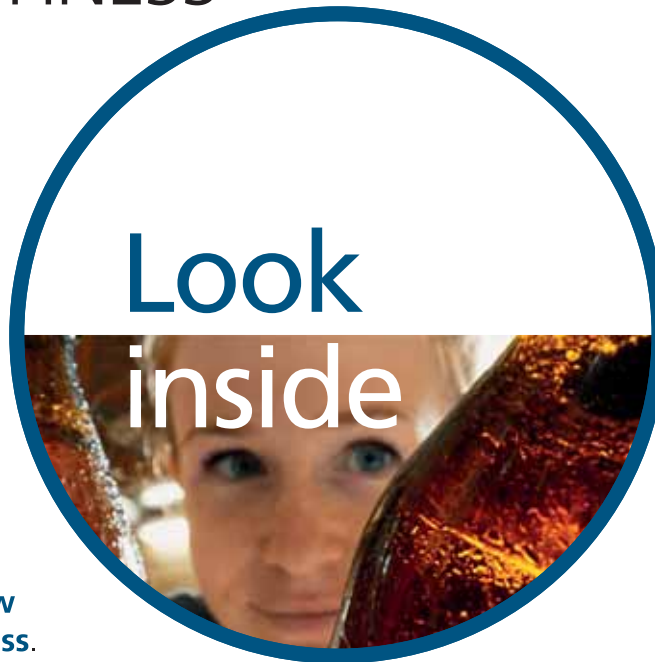
**Sustainable innovation, quality,
and reliability are our plug-in power.**



LOOK INSIDE, DIVE INTO A NEW SEASON OF FRESHNESS



larp solutions
revolutionises the
interaction with
the consumers.
They are actively
engaged
consumers,
intrigued by the
showcases and
their content,
encouraged to take
a step forward and
look inside
to discover a new
world of freshness.



larp combines
a unique mix of
advanced and
sustainable
technologies
with an innovative
approach.
Aimed at leading
progress in the
Food & Beverage
and Ho.Re.Ca.
industries, it elevates
the overall experience
of Operators to a new
level of satisfaction.



VERTICAL

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HORIZONTAL

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A close-up photograph of several red raspberries. The raspberries are covered in fine droplets of water, giving them a glistening appearance. A thin white circle is superimposed over the center of the image, framing the word "VERTICAL".

VERTICAL



eptarefrigeration



A 400 N/P



Options (extra)
personalization with logo



DATI TECNICI / TECHNICAL SPECIFICATIONS

	A A 400 N	A A 400 P
Temperatura / Temperature	-23° ÷ -18°C	-1° ÷ +5°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	600x643x1875	600x643x1875
Volume Lordo - Netto / Gross - Net Volume (Lt)	400 - 219	400 - 229
Refrigerazione / Cooling System	Statica / Static	Ventilata / Ventilated
Sistema di Sbrinamento / Defrosting System	Manuale / Manual	Automatico / Automatico
Classe Climatica / Climatic Class	3 / L1	3 / M1
Gas Refrigerante / Refrigerant Gas	R290	R600a
Illuminazione Interna / Internal Light	-	-
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	1.57	0.41
Peso Lordo - Netto / Gross - Net Weight (Kg)	83 - 77	84 - 74
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	660x705x2060	650x720x2015
Carico / Loading Camion Bilici	n.a.	n.a.
Standard Trailer Capacity (L 13.60 mt)	n.a.	n.a.
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	n.a.	n.a.
Container 20" (ft)	24	24
Container 40" (ft)	54	54
Container 40" (ft) HC	n.a.	n.a.

AB 500 N/P



Options (extra)
personalization with logo



DATI TECNICI / TECHNICAL SPECIFICATIONS

	E AB 500 N	E AB 500 P
Temperatura / Temperature	-25° ÷ -18°C	-1° ÷ +5°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	770x722x1702	770x722x1702
Volume Lordo - Netto / Gross - Net Volume (Lt)	521 - 465	521 - 392
Refrigerazione / Cooling System	Statica / Static	Ventilata / Ventilated
Sistema di Sbrinamento / Defrosting System	Manuale / Manual	Manuale / Manual
Classe Climatica / Climatic Class	4 / L1	4 / M1
Gas Refrigerante / Refrigerant Gas	R290	R290
Illuminazione Interna / Internal Light	-	-
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	2.60	2.90
Peso Lordo - Netto / Gross - Net Weight (Kg)	100 - 92	102.5 - 94.5
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	815x750x1810	820x750x1810
Carico / Loading Camion Bilici	52	52
Standard Trailer Capacity (L 13.60 mt)	52	52
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	n.a.	n.a.
Container 20" (ft)	22	22
Container 40" (ft)	44	44
Container 40" (ft) HC	n.a.	n.a.



V E R T I C A L

AB 700 N/P



Options (extra)
personalization with logo

DATI TECNICI / TECHNICAL SPECIFICATIONS

	D AB 700 N	E AB 700 P
Temperatura / Temperature	-25° ÷ -18°C	-1° ÷ +5°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	670x871x1969	670x871x1969
Volume Lordo - Netto / Gross - Net Volume (Lt)	598 - 500	598 - 480
Refrigerazione / Cooling System	Ventilata / Ventilated	Ventilata / Ventilated
Sistema di Sbrinamento / Defrosting System	Manuale / Manual	Manuale / Manual
Classe Climatica / Climatic Class	7 / L1	4 / M1
Gas Refrigerante / Refrigerant Gas	R290	R600a
Illuminazione Interna / Internal Light	-	-
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	6.50	2.90
Peso Lordo - Netto / Gross - Net Weight (Kg)	130 - 122	125 - 117
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	720x955x2065	720x955x2100
Carico / Loading Camion Bilici	46	46
Standard Trailer Capacity (L 13.60 mt)	46	46
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	n.a.	n.a.
Container 20" (ft)	18	18
Container 40" (ft)	36	36
Container 40" (ft) HC	n.a.	n.a.

STOK 701

N/P



Options (extra)
personalization with logo



DATI TECNICI / TECHNICAL SPECIFICATIONS

	D STOK 701 N	C STOK 701 P
Temperatura / Temperature	-22° ÷ -18°C	-1° ÷ +5°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	700x823x2045	700x823x2045
Volume Lordo - Netto / Gross - Net Volume (Lt)	546 - 410	546 - 410
Refrigerazione / Cooling System	Ventilata / Ventilated	Ventilata / Ventilated
Sistema di Sbrinamento / Defrosting System	Automatico / Automatic	Automatico / Automatic
Classe Climatica / Climatic Class	4 / L1	4 / M1
Gas Refrigerante / Refrigerant Gas	R290	R290
Illuminazione Interna / Internal Light	LED	LED
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	6.32	1.70
Peso Lordo - Netto / Gross - Net Weight (Kg)	121 - 108	121 - 108
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	720x840x2110	720x840x2110
Carico / Loading Camion Bilici	n.a.	n.a.
Standard Trailer Capacity (L 13.60 mt)	n.a.	n.a.
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	n.a.	n.a.
Container 20" (ft)	21	21
Container 40" (ft)	44	44
Container 40" (ft) HC	44	44



V E R T I C A L

STOK 1401 N/P



Options (extra)
personalization with logo



DATI TECNICI / TECHNICAL SPECIFICATIONS

	D STOK 1401 N	C STOK 1401 P
Temperatura / Temperature	-22° ÷ -18°C	-1° ÷ +5°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	1400x823x2045	1400x823x2045
Volume Lordo - Netto / Gross - Net Volume (Lt)	1255 - 842	1255 - 820
Refrigerazione / Cooling System	Ventilata / Ventilated	Ventilata / Ventilated
Sistema di Sbrinamento / Defrosting System	Automatico / Automatic	Automatico / Automatic
Classe Climatica / Climatic Class	4 / L1	4 / M1
Gas Refrigerante / Refrigerant Gas	R290	R290
Illuminazione Interna / Internal Light	LED	LED
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	11.50	2.57
Peso Lordo - Netto / Gross - Net Weight (Kg)	196 - 172	187 - 165
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	1420x840x2110	1420x840x2110
Carico / Loading Camion Bilici	n.a.	n.a.
Standard Trailer Capacity (L 13.60 mt)	n.a.	n.a.
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	n.a.	n.a.
Container 20" (ft)	10	10
Container 40" (ft)	22	22
Container 40" (ft) HC	22	22





HORIZONTAL



optarefrigeration



C 300/400/500



Options (extra)
personalization with logo

DATI TECNICI / TECHNICAL SPECIFICATIONS

	 C 300	 C 400	 C 500
Temperatura / Temperature	0° ÷ +7°C	0° ÷ +7°C	0° ÷ +7°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	1090x690x860	1320x690x860	1510x690x860
Volume Lordo - Netto / Gross - Net Volume (Lt)	278 - 275	352 - 349	414 - 411
Refrigerazione / Cooling System	Statica / Static	Statica / Static	Statica / Static
Sistema di Sbrinamento / Defrosting System	Manuale / Manual	Manuale / Manual	Manuale / Manual
Classe Climatica / Climatic Class	K1 / CC1	K1 / CC1	K1 / CC1
Gas Refrigerante / Refrigerant Gas	R600a	R600a	R600a
Illuminazione Interna / Internal Light	-	-	-
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	0,58	0,56	0,66
Peso Lordo - Netto / Gross - Net Weight (Kg)	47 - 44	51 - 48	57 - 53
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	1140x710x880	1370x710x880	1560x710x880
Carico / Loading Camion Bilici	76	56	54
Standard Trailer Capacity (L 13.60 mt)	76	56	54
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	114	84	81
Container 20" (ft)	32	24	22
Container 40" (ft)	64	50	46
Container 40" (ft) HC	96	75	69

CF SILVER 700/900



Options (extra)
personalization with logo

DATI TECNICI / TECHNICAL SPECIFICATIONS

	 CF 700 SILVER	 CF 900 SILVER
Temperatura / Temperature	-25° ÷ -18°C	-25° ÷ -18°C
Dimensioni Mobile LxPxH / Cabinet Dimensions WxDxH (mm)	1570x775x955	2013x775x955
Volume Lordo - Netto / Gross - Net Volume (Lt)	645 - 586	803 - 735
Refrigerazione / Cooling System	Statica / Static	Statica / Static
Sistema di Sbrinamento / Defrosting System	Manuale / Manual	Manuale / Manual
Classe Climatica / Climatic Class	C / C1	3 / L1
Gas Refrigerante / Refrigerant Gas	R290	R290
Illuminazione Interna / Internal Light	-	-
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	3.8	3.50
Peso Lordo - Netto / Gross - Net Weight (Kg)	101 - 89	124 - 109
Dimensioni Imballo LxPxH / Packaging Dimensions WxDxH (mm)	1615x810x1095	2055x810x1095
Carico / Loading Camion Bilici	48	38
Standard Trailer Capacity (L 13.60 mt)	48	38
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	n.a.	n.a.
Container 20" (ft)	14	14
Container 40" (ft)	28	28
Container 40" (ft) HC	n.a.	n.a.



F 300/400/500



Options (extra)
personalization with logo

DATI TECNICI / TECHNICAL SPECIFICATIONS

	 F 300	 F 400	 F 500
Temperatura / Temperature	-25° ÷ -18°C	-25° ÷ -18°C	-25° ÷ -18°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	1096x696x860	1326x696x860	1516x696x860
Volume Lordo - Netto / Gross - Net Volume (Lt)	278 - 275	352 - 349	414 - 411
Refrigerazione / Cooling System	Statica / Static	Statica / Static	Statica / Static
Sistema di Sbrinamento / Defrosting System	Manuale / Manual	Manuale / Manual	Manuale / Manual
Classe Climatica / Climatic Class	C1 / C	C1 / C	C1 / C
Gas Refrigerante / Refrigerant Gas	R600a	R600a	R600a
Illuminazione Interna / Internal Light	LED	LED	LED
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	0,89	1,05	1,35
Peso Lordo - Netto / Gross - Net Weight (Kg)	47 - 44	51 - 48	57 - 53
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	1140x710x880	1370x710x880	1560x710x880
Carico / Loading Camion Bilici	70	56	54
Standard Trailer Capacity (L 13.60 mt)	70	56	54
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	105	84	81
Container 20" (ft)	30	24	22
Container 40" (ft)	60	50	46
Container 40" (ft) HC	90	75	69

GAMMA 150/200/250 N



Options (extra)
personalization with logo

DATI TECNICI / TECHNICAL SPECIFICATIONS

	 GAMMA 150 N	 GAMMA 200 N	 GAMMA 250 N
Temperatura / Temperature	-25° ÷ -18°C	-25° ÷ -18°C	-25° ÷ -18°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	1552x967x750	2052x967x750	2552x967x750
Volume Lordo - Netto / Gross - Net Volume (Lt)	597 - 440	831 - 619	1055 - 787
Refrigerazione / Cooling System	Statica / Static	Statica / Static	Statica / Static
Sistema di Sbrinamento / Defrosting System	Manuale / Manual	Manuale / Manual	Manuale / Manual
Classe Climatica / Climatic Class	4 / L1	4 / L1	4 / L1
Gas Refrigerante / Refrigerant Gas	R290	R290	R290
Illuminazione Interna / Internal Light	-	-	-
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	4,60	6,50	7,40
Peso Lordo - Netto / Gross - Net Weight (Kg)	120 - 96	159 - 121	163 - 137
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	1650x1070x875	2150x1070x915	2650x1070x915
Carico / Loading Camion Bilici	32	24	20
Standard Trailer Capacity (L 13.60 mt)	32	24	20
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	48	36	30
Container 20" (ft)	12	10	8
Container 40" (ft)	28	22	16
Container 40" (ft) HC	n.a.	n.a.	n.a.



GAMMA 150/200/250 S



Options (extra)
personalization with logo

DATI TECNICI / TECHNICAL SPECIFICATIONS

	 GAMMA 150 S	 GAMMA 200 S	 GAMMA 250 S
Temperatura / Temperature	-25° ÷ -18°C	-25° ÷ -18°C	-25° ÷ -18°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	1552x967x750	2052x967x750	2552x967x750
Volume Lordo - Netto / Gross - Net Volume (Lt)	597 - 440	831 - 619	1055 - 787
Refrigerazione / Cooling System	Statica / Static	Statica / Static	Statica / Static
Sistema di Sbrinamento / Defrosting System	Manuale / Manual	Manuale / Manual	Manuale / Manual
Classe Climatica / Climatic Class	4 / L1	4 / L1	4 / L1
Gas Refrigerante / Refrigerant Gas	R290	R290	R290
Illuminazione Interna / Internal Light	LED	LED	LED
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	4,80	6,70	7,60
Peso Lordo - Netto / Gross - Net Weight (Kg)	115 - 91	142 - 119	163 - 137
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	1650x1070x875	2150x1070x915	2650x1070x915
Carico / Loading Camion Bilici	32	24	20
Standard Trailer Capacity (L 13.60 mt)	32	24	20
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	48	36	30
Container 20" (ft)	12	10	8
Container 40" (ft)	28	22	16
Container 40" (ft) HC	n.a.	n.a.	n.a.

SVABA.3 150/200 P



Options (extra)
personalization with logo

DATI TECNICI / TECHNICAL SPECIFICATIONS

	 SVABA.3 150 P	 SVABA.3 200 P
Temperatura / Temperature	-1° ÷ +7°C	-1° ÷ +7°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	1500x1000x925	2000x1000x925
Volume Lordo - Netto / Gross - Net Volume (Lt)	Netto / Net 169	Netto / Net 230
Refrigerazione / Cooling System	Ventilata / Ventilated	Ventilata / Ventilated
Sistema di Sbrinamento / Defrosting System	Automatico / Automatic	Automatico / Automatic
Classe Climatica / Climatic Class	3 / M2	3 / M2
Gas Refrigerante / Refrigerant Gas	R290	R290
Illuminazione Interna / Internal Light	LED	LED
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	5.40	6.80
Peso Lordo - Netto / Gross - Net Weight (Kg)	181 - 150	252 - 180
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	1650x1150x1150	2150x1150x1150
Carico / Loading Camion Bilici	32	24
Standard Trailer Capacity (L 13.60 mt)	32	24
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	n.a.	n.a.
Container 20" (ft)	12	10
Container 40" (ft)	28	22
Container 40" (ft) HC	n.a.	n.a.



SVABA.3 CLOSED 150/200 P



Options (extra)
personalization with logo

DATI TECNICI / TECHNICAL SPECIFICATIONS

	 SVABA.3 150 P CLOSED	 SVABA.3 200 P CLOSED
Temperatura / Temperature	-1° ÷ +5°C	-1° ÷ +5°C
Dimensioni Mobile LxPxH / Cabinet Dimensions WxDxH (mm)	1500x1000x925	2000x1000x925
Volume Lordo - Netto / Gross - Net Volume (Lt)	Netto / Net 266	Netto / Net 362
Refrigerazione / Cooling System	Ventilata / Ventilated	Ventilata / Ventilated
Sistema di Sbrinamento / Defrosting System	Automatico / Automatic	Automatico / Automatic
Classe Climatica / Climatic Class	3 / M1	3 / M1
Gas Refrigerante / Refrigerant Gas	R290	R290
Illuminazione Interna / Internal Light	LED	LED
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	3.30	4.10
Peso Lordo - Netto / Gross - Net Weight (Kg)	181 - 150	252 - 180
Dimensioni Imballo LxPxH / Packaging Dimensions WxDxH (mm)	1650x1150x1150	2150x1150x1150
Carico / Loading Camion Bilici	32	24
Standard Trailer Capacity (L 13.60 mt)	32	24
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	n.a.	n.a.
Container 20" (ft)	12	10
Container 40" (ft)	28	22
Container 40" (ft) HC	n.a.	n.a.

SVABA.3 W/LIGHT 150 N/P - 200 N/P



Options (extra)
personalization with logo

DATI TECNICI / TECHNICAL SPECIFICATIONS

	 SVABA.3 150 N/P W/LIGHT	 SVABA.3 200 N/P W/LIGHT
Temperatura / Temperature	-18° ÷ -1°C (N) -18° ÷ +5°C (P)	-18° ÷ -1°C (N) -18° ÷ +5°C (P)
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	1500x1000x925	2000x1000x925
Volume Lordo - Netto / Gross - Net Volume (Lt)	Netto / Net 266	Netto / Net 362
Refrigerazione / Cooling System	Ventilata / Ventilated	Ventilata / Ventilated
Sistema di Sbrinamento / Defrosting System	Automatico / Automatic	Automatico / Automatic
Classe Climatica / Climatic Class	3 / L1 - 3 / M1	3 / L1 - 3 / M1
Gas Refrigerante / Refrigerant Gas	R290	R290
Illuminazione Interna / Internal Light	LED	LED
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	9.00 (BT) - 4.4 (TN)	11.4 (BT) - 5.1 (TN)
Peso Lordo - Netto / Gross - Net Weight (Kg)	196 - 165	252 - 195
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	1650x1150x1150	2150x1150x1150
Carico / Loading Camion Bilici	32	24
Standard Trailer Capacity (L 13.60 mt)	32	24
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	n.a.	n.a.
Container 20" (ft)	12	10
Container 40" (ft)	28	22
Container 40" (ft) HC	n.a.	n.a.



SVABAGLASS 100/150/200 NP



Options (extra)
personalization with logo

DATI TECNICI / TECHNICAL SPECIFICATIONS

	 SVABAGLASS 100 NP	 SVABAGLASS 150 NP	 SVABAGLASS 200 NP
Temperatura / Temperature	-25° ÷ -1°C / -18° ÷ +5°C	-25° ÷ -1°C / -18° ÷ +5°C	-25° ÷ -1°C / -18° ÷ +5°C
Dimensioni Mobile LxPxA / Cabinet Dimensions WxDxH (mm)	1000x1000x925	1500x1000x925	2000x1000x925
Volume Lordo - Netto / Gross - Net Volume (Lt)	200	310	420
Refrigerazione / Cooling System	Ventilata / Ventilated	Ventilata / Ventilated	Ventilata / Ventilated
Sistema di Sbrinamento / Defrosting System	Automatica / Automatic	Automatica / Automatic	Automatica / Automatic
Classe Climatica / Climatic Class	3 / L1 - 3 / M1	3 / L1 - 3 / M1	3 / L1 - 3 / M1
Gas Refrigerante / Refrigerant Gas	R290	R290	R290
Illuminazione Interna / Internal Light	LED	LED	LED
Consumo Energetico / Energy Consumption (kW/24h - Class 3 / Ambient 25°C RH 60%)	9,7 / 3,5	14 / 6,5	16,4 / 7,9
Peso Lordo - Netto / Gross - Net Weight (Kg)	150 - 125	195 - 165	225 - 195
Dimensioni Imballo LxPxA / Packaging Dimensions WxDxH (mm)	1150x1150x1150	1650x1150x1150	2150x1150x1150
Carico / Loading Camion Bilici	n.a.	n.a.	n.a.
Standard Trailer Capacity (L 13.60 mt)	n.a.	n.a.	n.a.
Mega Trailer Capacity (L 13.60 mt x H 3 mt)	n.a.	n.a.	n.a.
Container 20" (ft)	n.a.	n.a.	n.a.
Container 40" (ft)	n.a.	n.a.	n.a.
Container 40" (ft) HC	n.a.	n.a.	n.a.

SUSTAINABILITY, DIGITISATION AND CUSTOMER INTIMACY: **IARP DRIVERS**



Sustainability, **digitisation** and **customer intimacy** are cornerstones at the heart of Iarp and find concrete expression in the development of increasingly **efficient**, **versatile**, and **technologically advanced** solutions.



Sustainability: offering **plug-ins with low energy consumption** for a more responsible resource management, fully respecting the principles of Ecodesign and the make-use-recycle circular economy paradigm.



Digitisation: converting all Iarp models into smart systems, thanks to the LineON solution by EptaService, a digital diagnostic platform accessible from all devices. A transition for superior operational efficiency over time and the ability to geolocate plug-ins and generate reports, turning innovation into an effective tool to support Operators' sales.



Customer Intimacy: consolidating **lasting relationships** with Customers, where active analysis of market trends paves the way for synergistic collaborations to personalise existing solutions or develop new ones.



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